Our Value Proposition

The evolution of Electronic Data Interchange (EDI) standards and the evolution of Business-To-Business (B2B) connectivity processes are now more than four decades old but EDI is still the predominate method for B2B connectivity.

There is undisputed value in using EDI and companies can achieve hands-free orders, order-to-shipment cycles decrease by 50%, there is greater accuracy in fulfillment, and business relationships improve.

Companies want to build value networks and connect with trading partners more effectively. They see EDI, and the exchange of documents through established protocols, as outdated and tedious processes. B2B connectivity is not easy, and the progress is slow because of the need for supporting multiple EDI standards and versions, data harmonization and data translation/mapping.

EdiFabric offers products that enable companies to implement EDI by using familiar concepts and utilizing existing technologies and resources. The complexity of the various EDI standards can be effectively shielded and seamlessly aligned with the modern connectivity patterns using the Internet, REST and HTTP.

Companies want to connect with trading partners and they want to make the process both faster and more reliable. This should not be hampered by the obscurity of the EDI standards which usually lead to extra investments for specialized (and expensive) software, custom development to integrate it and/or additional resources/skills.

EdiFabric is revolutionizing the adoption of EDI by providing the ultimate tools to do so. Its lean implementation is unrivaled in both agility and performance and the feature set allows for processing EDI documents of any size or format.

EdiFabric empowers businesses to enable their existing or new software systems with EDI capabilities and to benefit from:

- Reduce the overall cost compared to either outsourced or managed solution.
- Save time and energy from doing it yourself.
- Onboard partners at the speed you would have without EDI.
- Conform to trading partner format changes without delay.

- Reduce the time and effort to identify and act on "problem" business documents.
- Retain full control over the data, translation and implementation.
- Short lead time for integration - you can be up and running within a week with no previous EDI knowledge whatsoever.
- Reuse existing software or components.
- Utilize existing resources and skills.
- Remove the need for expensive mapping software.
- Follow your internal coding practises and patterns.
- Scale at no extra cost.
- Ability to include EdiFabric into your product and distribute if royalty free.
- Native support for EDI to XML and vice versa conversion.
- Unlimited license for any number of users and environments.
- Free updates of the EDI rules when new versions are released.
- Outstanding support.